

SCRAMCON 2023 Agenda



Wednesday, September 27

8:00 AM – 1:00 PM	Golf Tournament & Lunch	<i>McCormick Ranch Golf Club</i>
12:00 – 5:00 PM	Conference Registration	Coronado Link
1:00 – 5:00 PM	Product Training Boot Camp	<i>Arizona I</i>
6:00 – 9:00 PM	SCRAMCON23 Opening Reception	Sunset Plaza

Thursday, September 28

7:30 – 8:30 AM	Breakfast	<i>Sunset Plaza</i>
8:30 – 11:30 AM	General Session <ul style="list-style-type: none"> ➤ Opening Session and Introduction to New SCRAM Systems Leadership 	Grand Coronado I-III
11:30 AM – 1:00 PM	Networking Lunch	<i>Sunset Plaza</i>
1:00 – 2:00 PM	Breakout Sessions <ul style="list-style-type: none"> ➤ Legislation: Current Trends and Tips to Becoming an Industry Influencer ➤ Identifying and Addressing Pain Points: Perspectives from a Judge, Chief of Probation, and Pretrial ➤ Overview of the EM Industry and Competitive Equipment 	<i>Arizona I</i> <i>Arizona II & III</i> <i>Apache I & II</i>
2:15 – 3:15 PM	Breakout Sessions <ul style="list-style-type: none"> ➤ Keys to Effective Prospecting ➤ Ask the Experts: Customizing Your Monitoring Program ➤ Ask the Experts: GPS Best Practices 	<i>Arizona I</i> <i>Arizona II & III</i> <i>Apache I & II</i>
3:15 – 3:30 PM	Break	
3:45 – 4:45 PM	Breakout Sessions <ul style="list-style-type: none"> ➤ Creating Your Company's Optimal Five-Year Plan ➤ Ask the Experts: Collections, Payments, and Cost Value ➤ Mastering SCRAM CAM Court Testimony 	<i>Arizona I</i> <i>Arizona II & III</i> <i>Apache I & II</i>
5:30 – 9:00 PM	Awards Night Dinner and Entertainment	Paradise Park Lawn

SCRAMCON 2023 Agenda



Friday, September 29

7:30 – 8:30 AM	Breakfast	Sunset Plaza
8:30 – 9:30 AM	Breakout Sessions <ul style="list-style-type: none"> ➤ Legislation: Current Trends and Tips to Becoming an Industry Influencer ➤ Overview of the EM Industry and Competitive Equipment ➤ Cooperative Purchasing Agreements: Understanding How to Procure Outside of an RFP 	<i>Arizona I</i> <i>Arizona II & III</i> <i>Apache I & II</i>
9:30 – 10:30 AM	Breakout Sessions <ul style="list-style-type: none"> ➤ Ask the Experts: GPS Best Practices ➤ Identifying and Addressing Pain Points: Perspectives from a Judge, Chief of Probation, and Pretrial ➤ Scaling and Supporting Your Business for Growth 	<i>Arizona I</i> <i>Arizona II & III</i> <i>Apache I & II</i>
10:30 – 10:45 AM	Break	
10:45 – 11:45 AM	Breakout Sessions <ul style="list-style-type: none"> ➤ Using Digital Marketing to Enhance Business Success ➤ Ask the Experts: Collections, Payments, and Cost Value ➤ Mastering SCRAM CAM Court Testimony 	<i>Arizona I</i> <i>Arizona II & III</i> <i>Apache I & II</i>
11:45 AM – 1:00 PM	Networking Lunch	Sunset Plaza
1:00 – 3:30 PM	General Session <ul style="list-style-type: none"> ➤ SCRAM Systems Product Roadmap ➤ How SCRAM Systems Will Stay Relevant with a Five-Year Plan 	Grand Coronado I-III